# LEAD PURCHASE ACREEMENT

This Lead Rurchase Agreement ("Agreement") is entered into as of February 2, 2005 (the "Effective Date") by and between Optima Funding Mortgage Corporation, a California corporation ("Optime") and:

Vendor Name Link Point Marketing	Address: 7071 WarnerAve, #122, Huntington Beach, CA 92647
Primary Contact: Richard La Marre	Contact Information: £00-418-5687
("Vendor").	

Whereas, Ontima has had a non exclusive, oral, lead purchase arrangement with Vendor since October of

Whereas, it has been Optima's policy, since the inception its own business, to refrain from accepting potential customer leads which were generated by or through facsimile marketing; and

Whereas, Optima's exclusion of potential customer leads generated through facsimite marketing was expressly communicated to Vendor at the outset of Optima's arrangement with Vendor, and was reiterand by Optima on several subsequent occasions; and

Whereas, it has some to the atter tion of Optima that certain leads provided to Optima by Vendor may have been generated by and through the use of lacsimile marketing; and

Whereas, Optima Mortgage Company currently neither uses facsimile marketing in its own business, nor condones its use by Vendor, and

Whereas, Optima believes it is in the best interest of the parties to this arrangement to reiterate and to clarify the party's rights and obligations in performance of their agreement, both generally, and specifically in regard to Vendor's internet marketing, telemarketing, and use of third party affiliates, and

Whereas, Optima believes it is in the best interest of the parties to this arrangement for Optima to for qualification of potential customer leads: Now, therefore,

Optima and Vendor hereby enter into the following Lead Purchase Agreement:

# Vender Rights and Obligations.

- Appointment. Upon the execution of this Agreement, Vendor will have the non-exclusive right to generate leads through the Vendor's pennissible marketing materials and methods (the "Lead Generation Activity") and refer qualified potential customers to Optima (the "Leads"), subject to the Lead Qualification Requirements set forth in Exhibit A. Vendor may refer Leads to Optima solely as set forth herein and only in accordance with the terms and conditions of this Agreement. Vendor must not make any representation, express or otherwise, that Vendor is employed by, affiliated with, or an agent of Optima.
- Lead Generation Activity. Vendor must ensure that the materials, policies and procedures related to the Lead Generation Activity comply with and are performed in accordance with best industry practices and highest industry standards. In the event of any disruption or other problems with the Lead Generation Activity. Vendor will promptly notify Optima of the disruption or problem and any issues that may arise with respect to such disruption or problem, respond to such problem and remedy the problem in order to minimize any negative innact to Optima or any prospective Lead. Vendor must conduct the Lead Generation Activity and the solicitation and referral of Qualified Leads to Optima in compliance with (i) all applicable local, state one federal laws, stances, or index and regulations, including without limitation the provisions of the Gramm-Leach-Billey Act and

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- (ii) the Optima Statement for Independent contractors: Policies on Internet Marketing and Telemarketing "Marketing Policies" attached as Exhibit B.
- Coping. Vendor will transmit Leads to Optima in the format identified in Exhibit A. All Leads transmitted to Optima pursuant to this Agreement must (i) be true, original, accurate and complete, (ii) conform with the Lead Qualification Requirements and (iii) include all the minimum information about the Lead (the "Lead Information") as Set forth in Exhibit A. as amended by Optima from time to time. Vendor must cofer Leads to Optima timely and in accordance with the delivery timing requirements specified in Exhibit A. If the Parties have agreed that Leads will be provided exclusively to Optima, as indicated in Exhibit A, Vendor snall not refer the same Leads that Vendor refers to Optima to any other entity during the term of this Agreement, including without limitation any mortgage lender that may compete with Optima or that otherwise offers or promotes products and services that compete with the Optima products.
- 1.4 Marketing Obligations Vendor must comply with the Optima Marketing Policies with respect to the Lead Generation Activity. Any other methods Vendor may use to solicit and refer prospective leads to Optima are expressly prohibited, unless otherwise specifically approved in writing by Optime.
- Express Exclusions. Vendor is not authorized to contract with customers, including without limitation any Leads, with respect to, or otherwise to reself the Optima products or services, or to make any representations or commitments to prospective customers on Optima's behalf. Optima will contract directly with all customers. Vendor understands and atknowledges that other companies, with whom Optima has similar agreements, and Optima itself, may market the same or similar services and products to the same potential customer in the same markets using marketing and promotional vehicles that are the same as or similar to the Lead Generation Activity. Nothing in this Agreement will be construed to make either party an agent, employee, franchisee, joint venturer, or legal representative of the other party. Neither party will either have or represent itself to have any authority to bind the other party or act on its behalf.

### 2. Optima Rights and Obligations.

- Qualified Leads. Optima has the right to review and process all Leads referred by Vendor. Optima will generally reject leads that fail to conform to the Lead Qualification Requirements or that fail to provide complete Lead Information. Leads that are approved by Optima will be deemed to be Qualified Leads. Optima may connect all Leads directly using the Lead Information provided to Optima by Vendor; evaluate Leads against Optima's lending criteria and market; and, promote and seil Optima's products and services to the Leads. Nothing in this Agreement will prevent Optima from contacting any Lead at any time in order to notify a Lead of any discrepancy in or with respect to the consumer information regarding the Lead.
- Rights in Lead Information. Vendor hereby grants to Optima all rights in and to the information contained in the Leads that are submitted to Optima that is necessary to; review and process such Leads; evaluate such Leads against Optima's lending criteria; and market, promote and sell Optima products and services to the Leads; and, to otherwise exercise its rights under this Agreement. Vendor represents and warrants that it has or will have obtained all rights in and to the information contained in each Lead, including without limitation all consumer information, to grant such rights to Optima upon delivery of each Lead. Vendor will have and maintain a conspicuous privacy policy that unambiguously conforms with and reflects its obligations under this Agreement.
- 2.3 Obligations to Leads. Optima will respond to all Qualified Leads in accordance with its Qualified Lead response procedures. Optima has no obligation to Vendor to market, promote or seil Optima products to any Leads, whether or not such Lead is a Qualified Lead.

#### Fees and Refunds

3.1 Fees. Optima will pay Vendor the one-time fees set forth in <u>Exhibit A</u> for each Qualified Lead submitted by Vendor. Except as specifically set forth in <u>Exhibit A</u>, no other Fees will be due or payable to Vendor with respect to the Leads. Fees will be ren inted to Vendor in accordance with the fee remittance schedule set forth

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in Excibit A. No fees will be due in the event that Optima determines that Vendor has violated this Agreement, effective immediately upon such determination, at Optima's sole discretion.

- 3.2 Refund of Fees. In the event that any otherwise Qualified Lead referred to Optima contains false or misleading information; omits or contains incomplete Lead Information; is duplicative of prior leads is sold or provided to another lender when this Agreement provides for exclusive Leads in Exhibit A, Optima will be entitled to a refund of any fees paid to Vendor for such Lead.
- 3.3 Invoices. Invoices should include the Vendor's name and unique invoice number. Invoices should be sent to the billing contact spec field in Exhibit A at the address specified in Exhibit A, as Optima may amend from time to time upon notice to Vendor.

### Proprietary Rights and Grants.

- 4.1 Title and Ownership. As between the parties, all right, title, and interest, including without limitation all intellectual property rights, in and to the Optima customer lists. Optima prospect lists, and any Optima trade names, trademarks copyrights, patents, trade secrets, and other items or information shall be and remain with Optima and its ficensors. No rights are graited to Vendor, other than the limited rights described in this Agreement. Vendor will not do anything that may adversely affect the validity or enforceability of, or that otherwise infringes or contributes to the infringement of, such intellectual property rights.
- 14.2 No Trademark Use. Vendor is not authorized to use and will not use any of Optima's trademarks, trade names, logos, or trade designations ("Marks") in connection with Vendor's solicitation and referral of Leads.
- Warranties and Representations. Optima makes no warranty to Vendor with respect to the Optima products. Vendor warrants and represents that: (i) the Lead Generation Activities (A) comply with all applicable local, state and federal laws, statutes, ordinances rules and regulations, including without limitation the provisions of the Gramm-Leach-Bliley Act, (B) are neither involved in or associated with pornographic, defamatory, libelous, slanderous, threatening or hateful content or activities, nor promote violence or discrimination, based on race, sex, religion, nationality, disability, sexual orientation, or age, and (C) are not associated with any person, entity or practices that are involved with or associated with the content or activities set forth in (B) above; (ii) Vendor's performance of this Agreement does not in iringe in any manner on any copyright, patent, trademark, trade secret or any other intellectual property right of ary third party, including without limitation the rights of publicity and privacy of any party including without limitation any Leads; (iii) Vendor has not and will not commit fraud, breach of contract, tort, injury, damage or hann of any kind to any person or entity during its performance of this Agreement, and; (iv) Vendor will not provide false or misleading information about Optima or Optima's products. Both parties warrant and represent that each is a properly licensed business and shall at all times comply with all laws and regulations applicable to its business and performance under this Agreement.
- 6. Confidential Information. "Confidential Information" means all financial, business, customer, marketing, operations, technical, and economic information, whether tangible or intangible, that is disclosed by Optima to Vendor. Vendor agrees: (i) to act in a reas mable and prudent manner to keep Secret and maintain the Confidential Information as confidential: (ii) to use or copy the Confidential Information solely to perform its obligations under this Agreement: (iii) to return promptly to Optima, or destroy at any time upon Optima's request, and in any event upon termination of this Agreement, any at dell materials pertaining to or containing any Confidential Information. The parties acknowledge and agree that any and all information concerning Leads submitted to Optima by Vendor shall be defined to be the confidential and proprietary information of Optima upon Optima's receipt thereof, whether or not such lead is a Qualified Let d or otherwise approved by Optima and Optima will have no obligation to return or destroy any such information. This clause is reciprocal in favor of and benefit to Vendor as well.
- 7. Indemnification. Vendor hereby agrees to defend, indemnify and hold Optima, its orficers, directors and its employees harmless from and against any and all claims, damage, loss, liability or expense (including reasonable attorneys (sex) against any claim arising Out of or resulting from (i) any misrepresentation, or breach of any of Vendor's representations, warranties or obligations under this Agreement; (ii) Vendor's or its agents' negligent or

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willful misconduct in connection with the Agreement: (iii) any suit, action, proceeding, claim or investigation pending or threatened against Optima which relates to the Vendor's lead generation activities or disclosure of consumer information to Optima; or, (iv) actions which resulted in harm to Optima's reputation or image, including without limitation, any failure to comply with Optima's Marketing Policies or applicable law. This clause is reciprocal in favor of and benefit to Vendor as well.

- 8. Limitation of Liability. In no event shall Optima be liable to vendor or any other person or entity for any exemplary, punitive, indirect, special, consequential, or incidental damages, under any cause of action and whether or not Optima or its agents have been acvised of the possibility of such damage. In no event shall Optima's aggregate liability for damages under this igreement exceed \$25,000. This limitation shall apply notwithstanding any failure of essential curpose of any limited remedy provided herein. This clause is reciprocal in favor of and benefit to Vendor as well.
- 9. Term and Termination. This Agreement shall be in effect on a month-to-month basis, commencing on the date of its execution, unless otherwise noted in <u>Exhibit A</u>. Each party shall have the right to terminate this Agreement with or without cause upon fort/-eight (48) hours' prior notice; provided, however, that either party may terminate this Agreement immediately in the event that the other party commits a material breach of this Agreement or has become bankrupt, insolvent or subject to bankruptcy, liquidation or insolvency proceedings by a court or government entity. Upon termination of this Agreement, all rights granted to Vendor will immediately cease. The following sections shall survive termination of this Agreement: 4, 6, 7, 8, 9, and 10. This clause is reciprocal in favor of and benefit to Vendor as well.
  - 9.1 Cancellation. Optima is responsible for any and all leads delivered for (5) five business days after, not including, date of cancellation.

#### 10. Other Terms.

- 10.1 Law and Venue. This Agreement shall be governed by, and construed in accordance with, the laws of the State of California without regard to choice of law provisions. For the purposes of any dispute arising out of or related to the Subject matter of this Agreement, the parties agree that venue shall be in the State or Federal courts having within their jurisdiction Orange County, California.
- 10.2 Costs. In a dispute arising out of this Agreement, Optima shall be entitled to recover from Vendor its costs and expenses, whether taxable or non-taxable, including reasonable attorneys' fees and expert fees in the event that Optima is the prevailing party to the dispute. This clause is reciprocal in favor of and benefit to Vendor as well.
- 16.3 Waiver. The failure of Optima to enforce at any time the provisions of this Agreement shall in no way be constituted to be a present or future waiver of such provisions, nor in any way affect the right of Optima to enforce each and every such provision thereafter. This clause is reciprocal in favor of and benefit to Vendor as well.
- 10.4 Notices. All notices shall be in writing and delivered in person or shall be sent by registered or certified mail, return receipt requested, and shall be deemed effective three (3) days after same is mailed as provided above with postage prepaid. Notice sent by any other method shall be effective upon actual receipt.
- 10.5 Severability. Wherever possible, each provision of this Agreement shall be interpreted in such a manner as to be effective and valid under applicable law, but if any provision of this Agreement is invalid under applicable law, such provision shall be severed, and the remainder of such provision and the remaining provisions of this Agreement shall remain in full force and effect.
- 19.5 Entire Agreement and Modifications. The terms and conditions of this Agreement and the Exhibition attached constitute the entire agreement (Vendor Master Contract and Addendum Order Form are not excluded or successed) between the paries regarding the subject matter of this Agreement and supersede all previous and contemporary agreements and understandings, and or written, regarding this subject. No amendment

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or modification which purports to modify or supplement this Agreement will be effective unless signed by an authorized representative of each of the parties, which, for this Agreement, includes electronic mail messages.

18.7 Counterparts. This A preement may be executed in counterparts, all of which, taken together, shall be regarded as one and the same instrument.

IN WITNESS WHEREOS, the arties hereby cause this Agreement to be executed by their duly authorized representatives as indicated below

Optima Funding Mortgage Corporation

By:

By:

Richard La Marro

Date: 2/2/05

Title:

President

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# Exhibit A

# Lead Qualification Requirements

l. toremak	Permissibl keting.	le Lead Generation Activity: Website, URL, email, banner advertisement, pop up advertisements,	
2.	Optima Authorized Person:		
3. nonexe	Exclusivit lusive):	y. Leads shall be provided on the following basis: (if no option is checked default term shall be	
	Sxcli a	usive [Vendor may not provide, sell or otherwise make a Lead available to any ther entity.] [x] for 39 days.	
	None	exclusive [1]	
4.	Term of this Agreement (if blank term shall be month to-month)		
5.	Lead Qualification Requirements.		
	a. i.	eads may be for properly located only within the State of California:	
	b. N	lo mobile home or man ifactured home Leads;	
	c. 8	c Leads where the horrie value is less than \$75k;	
	ti	to Lead may be more tran 48 hours old from the time the consumer enters the information to the me Optima receives the Lead information (except for Monday where Leads may be up to 72 ours old); and	
		ead files may go through a ce-dupping process where leads will be compared to past beads envered by Vendor only.	
5. delivere	Lead Info. ed from \$ 4.4	ntiation/Defivery: Communer name, telephone number, convent mortgage balance. Leads are m, to 9 p.m. Monday through Friday, and 9 a.m. to 3 p.m. on Saturday.	
7. Vendor		at and Delivery: All leads are delivered via Vendor web-administration module. Optima and lely on said accounting module for total leads delivered and balance owed, if any	
٤.	Fees		
	a. Fo	ee per Qualified Lead [S190] (may change at discretion of Vendor, but agreed upon by Optima.	
	b. F	ee Payment Schedule (i i advance )	
	c. 3	illing Contact and Address Information [ ]	
កាណបន់ 48 ៦០០ ខែឧកនទ្រិត	(includes a cured home is of delive res.		
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The federal Telephone Consumer Protection Act. 47 U.S.C. § 227 at seq., ("TCPA") restricts the use of telephone equipment to market or promote products and services. Numerous states have adopted statutes modeled after the TCPA, each with its own penalty scheme. Another related and significant regulatory regime in this area is the Talemarketing and Consumer Fraud Prevention Act. 15 U.S.C. § 6101 at seq. as implemented by the Federal Trade Commission in the Telemarketing Sales Rule, 16 CFR Part 310 ("TSR"). The TSR places important restrictions and obligations on those who would telemarket, including the requirement that sellers and telemarketers maintain a list of consumers who requested not to receive calls from or on behalf of any particular seller whose goods or survices are affered. Most recently, the Federal Trade Commission amended the TSR to include the creation of a national Do Not Call database. The potential penalties for violating these laws are scrious.

independent contractors should be aware that the TCPA, the TSR, and/or state laws may either prohibit entirely or strictly regulate the following types of activities:

#### A. Fascimile Advertising

For example, the government car impose \$11,000.00 in penalties "for each such violation" of the TCPA. Recently, the PCC imposed a forfeiture of \$5,379,000 against Fax.com for faxing unsolicited advertisements to consumers, imposing the maximum \$11,000 penalty for each of the 489 separate fax violations. In addition, consumers can bring private rights of action to seek the greater of actual damages or \$500, which can be trebted to \$1500 by the Court if the conduct is deemed willful. Courts reviewing the TCPA provisions relative to facsimiles in consumer actions have interpreted the statite and its penalty provisions broadly, and plaintiffs' attorneys have filed numerous cases styled as class actions under the TCPA as a result of a \$12 million judgment (which included a trebling of damages for a class of Georgia residents) having been entered against a claim restaurant by a Richmond County Georgia Court. It is important to note that in that case, the Court did not exonerate the restaurant from liability although it stated that it had contracted with a fax broadcasting firm which had represented to the restaurant that consent had been provided. While the law in this area is certainly unsettled, courts may require more dual diligence than acceptance of representations. OPTIMA does not utilize fausimile marketing nor condone its use. Vendor or in connection with the lead generation activity.)

### Using Auto-dialers and/or pre-recurded messages.

It is a violation of the TCPA, the TSR and/or mate laws to make any non-emergent call with a telephone disting system or artificial/pre-recorded whice to: (1) an emergency telephone line. (2) a guest/patent room in a hospital, health or elder (or similar) care facility, or (3) a phone line or service for which the called party is charged (e.g., reilular phone) unless there is prior, express consent. In addition, the law prohibits initiating any non-emergent call to a residential telephone line using an artificial/ore-recorded voice absent express consent of the consumer. Additional restrictions prohibit using an autodialer or predictive alaling system in such manner as to simultaneously engage 2 or more lines of a multi-line business, OR in such a manner that it results in "dead cir." One to the significant restrictions places on the use of pre-recorded messages, we expressly prohibit its use from the Lead Affiliate Program.

C. Making calls to a consumer whose number has been placed on a Do Not Call list.

It is also a violation to make a telephone call to a number that has requested to be placed on a "Do Not Call" list and including your internal "Do Not Call" list and "Do Not Call" lists maintained by federal and state agencies). The National Do-Not-Call Registry went into effect on October 1, 2003 and several jurisdictions are still suffering statewide Do Not Call lists. There Do Not Call lists must be reviewed and taken into consideration before telemarketing efforts begin. Your legal to insel can assist you in identifying and incorporating such global Do Not Call lists into your marketing efforts, as well as in writing and training on your own internal Do Not Call period (which must be provided to consumers upon demand). As a participant in the Lead Affiliate Program, you must have requive separate signal consent from CPTIMA before you (or your agents) stilize any telemarketing strategy.

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